#### XYTE

# Turn LoRaWAN Devices into Services

No-Code Migration and Unlimited Devices





The threat of hardware commoditization and growing expectations from customers are pushing manufacturers of LoRaWAN devices to transform their businesses.

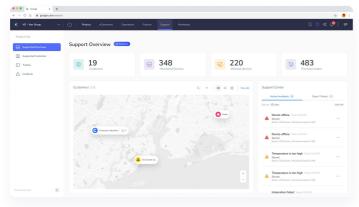
Leading manufacturers of LoRaWAN-enabled smart building, IIoT, smart cities, smart agriculture and other types of devices understand that hardware, software and services are no longer separate businesses but deeply intertwined, the key to driving business growth.

LoRaWAN devices can be turned into services through a smart application layer that ensures that the data coming from the devices are actionable and are used to solve business problems, but **supporting the servitization transition requires the right set of tools**.

# **Xyte: Enabling Comprehensive Solutions Beyond Hardware**

Xyte Device Cloud is the fastest and most-cost effective path to connect your LoRaWAN devices to the cloud, including a fully-branded cloud solution for your customers, **without a single line of code**.

Whether you're manufacturing sensors for water leaks, smart lighting, occupancy sensors, asset tracking, lighting controls or a host of other LoRaWAN devices, our full-stack platform allows you to **manage and monetize your devices end-to-end**.



Foll-Smith Inc. / United States / New York / Headquarters

Foll-Smith Inc. / United States / New York / Headquarters

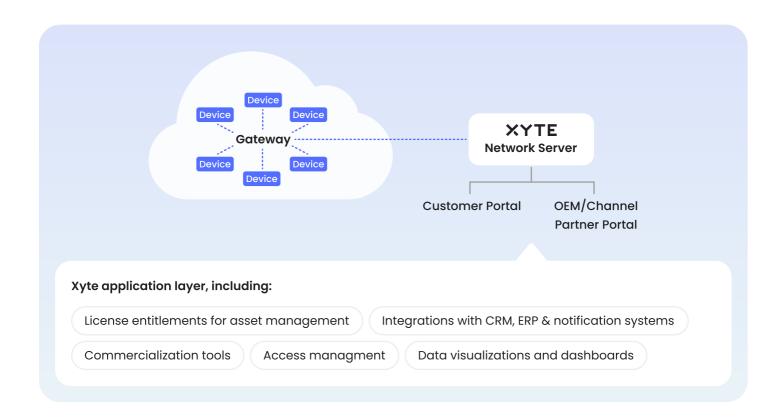
Foll-Smith Inc. / United States / New York / Headquarters

To place

| Description | Descripti

OEM/Channel Partner Portal

**Customer Portal** 



### Deploy an Enterprise-Level Servitization Platform in Three Easy Steps

#### **How it Works**

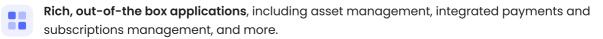
- 1. LoRaWAN devices send data to gateways using the LoRa protocol
- 2. The gateways communicate with the Xyte network server
- 3. Via Xyte's application layer:
  - a. Launch a variety of as-a-Service pricing models (usage-based, monthly subscriptions, etc.)
  - b. Enable premium features
  - c. Manage device license entitlements
  - d. Gain visualizations of your data
  - e. Integrate with CRM, ERP and notification systems
  - f. Offer customers a single pane of glass from which to manage their devices
  - g. Connect and collaborate with your industry partners

## Why Xyte?

A powerful, feature-rich application layer for your LoRaWAN devices, including:



Unlimited devices and customer accounts



Multi-tenancy for partners and customers, using a robust access management layer







